



Australian  
Institute  
of Project  
Management

2023 AIPM MAJOR EVENTS

# Partnership Opportunities

## 2023 AIPM National Summit

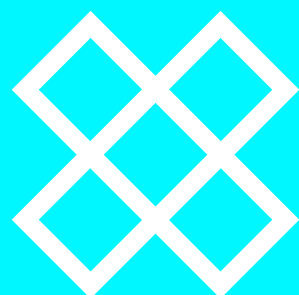
24 March 2023  
Sofitel Sydney Wentworth



## 2023 AIPM National Conference

29 – 31 October 2023  
Gold Coast Convention Centre

Build relationships, generate leads and enhance your brand awareness at one, or both of AIPM's major events in 2023



## Who is the AIPM

The Australian Institute of Project Management (AIPM) engages, educates, and advocates for the project profession in Australia. We drive thought leadership and performance in the project arena by bringing people and ideas together for project success.

Our vision is to drive professional excellence and thought leadership in the project arena, bringing people and ideas together for Australia's success. We exist to lead and represent the project profession in Australia; creating a community and ecosystem that enables project success and the professional advancement of our members.

## National Summit overview

Join a community of project leaders who have been navigating unprecedented disruption through the last three years (and will continue to) at the 2023 National Summit. This Australian Institute of Project Management in-person, one-day event will ignite change and empower those to succeed, whilst enabling them to reconnect and network with project management professionals from around Australia.

Join over 300 project professionals in Sydney as we bring together an unrivalled roster of the profession's best, debate best practices, share different perspectives, and cap it off with a celebratory dinner for the National Project Management Achievement Awards (PMAAs).

## National Conference overview

The Australian Institute of Project Management's National Conference is the premier event for project management professionals across Australia. Our annual conference is the platform for project leaders, both established and up and coming, to gain knowledge and share experiences on topics that are driving the leadership of projects today and in the future.

It provides a rare opportunity for over 500 project professionals from across the nation to gather together, celebrate professional success and generate and transfer knowledge. The conference consists of keynote and breakout sessions, along with an exhibition and networking events and to cap it off with a celebratory dinner for the National Project Management Achievement Awards (PMAAs).

## What is in it for your brand?



Over 25,000 contacts will see your brand through our event marketing and advertising.



Promote your products and services among project specialists, exposing your brand and lifting your profile to delegates across a wide range of industries.



Opportunities to network with an interested and influential professional audience, with 400 attendees, 65% of which are senior decision makers and influencers.



Place your company front and centre on the biggest stage for project leaders in Australia.



Strong alignment with AIPM, showcasing to your clients and customers that you are a supporter and advocate of the project profession.

## Our reach



**8,500+**  
**Members**



**25,000+**  
**Subscribers**



**210,000+**  
**Website users per year**



**24,067**  
**LinkedIn**



**3,186**  
**Facebook**



**1,152**  
**Twitter**

## Our attendees come from a variety of industries



Construction



State Government



Transport, Postal and Warehousing



Health Care and Social Assistance



Defence



Other



Financial and Insurance Services



Administrative and Support Services



Professional, Scientific and Technical Services



Education and Training



Mining



Agriculture, Forestry and Fishing



Electricity, Gas, Water and Waste Services



Federal Government



Public Administration and Safety



Retail Trade



Local Government



Manufacturing



Information Media and Telecommunications

# Partner Opportunities

All prices are quoted in AUD and are exclusive of GST

Item	Principal (Exclusive)	Supporting (4 available)	Keynote (2 available)	Welcome Reception (Exclusive)	PMAA Major (Exclusive)	PMAA Award (10 available)	Networking Hub (Exclusive)	App (Exclusive)	Lanyard (Exclusive)	Barista	Hydration Station (Exclusive)	Exhibition Pod	Single Booth	Double Booth
Summit (March)	\$20,000	\$12,500	\$7,500	–	\$12,500	\$3,500	–	\$4,000	\$4,000	\$4,000	\$2,000	\$2,000	–	–
Conference (October)	\$30,000	\$16,000	\$10,000	\$5,200	\$14,000	\$4,500	\$8,000	\$5,000	\$8,000	\$6,000	\$3,500	–	\$4,000	\$7,700
Exhibition pod	✓	✓	15%*	15%*	✓	–	–	–	15%*	–	–	✓	–	–
Exhibition booth	Double	Single	15%*	15%*	Single	–	Lounge Area	–	15%*	–	–	–	Single	Double
Address to delegates	5-mins	–	1-min	3-mins at Reception	3-mins at Dinner	–	–	–	–	–	–	–	–	–
Promotional video	30-secs	30-secs	–	–	–	–	–	–	–	–	–	–	–	–
Delegate passes (includes sessions, PMAA Dinner)	6	3	2	2	2	–	2	1	2	1	1	1	1	2
Gala dinner tickets	–	–	–	–	10	3	–	–	–	–	–	–	–	–
Exhibitor pass	–	–	–	–	–	–	–	–	–	1	–	–	1	1
Logo on app	–	–	–	–	–	–	–	✓	–	–	–	–	–	–
Listing in app	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
App banner	✓	✓	✓	✓	✓	–	✓	✓	–	–	–	–	–	–
Push notifications	2	1	–	–	1	–	–	2	–	–	–	–	–	–
Branding on pre-event materials	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	–	–	–
Listing on the partners page	100-words	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo	Logo
Sponsor holding slide	✓	✓	✓	✓	✓	✓	✓	–	–	–	–	–	–	–
Verbal recognition	✓	✓	✓	✓	✓	✓		–	–	–	–	–	–	–
Delegate list	✓	✓	✓	✓	✓	–	✓	–	–	–	–	–	–	–
PMAA dinner sponsorship	–	–	–	–	✓	–	–	–	–	–	–	–	–	–
Award category sponsor	–	–	–	–	2	1	–	–	–	–	–	–	–	–
Banner at event^	1 in Plenary	–	–	2 at Welcome Reception	–	–	2 at Lounge	–	–	1 at Coffee Cart	–	–	–	–
Logo on lanyard	–	–	–	–	–	–	–	–	1	–	–	–	–	–
Logo on name badge	✓	–	–	–	–	–	–	–	–	–	–	–	–	–
Social media posts	2	2	–	–	–	–	–	–	–	–	–	–	–	–
Social tagging as partner	✓	✓	–	✓	✓	✓	–	–	–	–	–	–	–	–

\*15% discount on an Exhibition Pod or Booth.  
^In accordance with Australian Privacy and Anti-Spam Legislation.

## Principal Partner (exclusive)

Our top tier partnership at the Summit and Conference – providing you with the most prominent exposure and full branding opportunities.

### Registrations

- Six (6) x full delegate registrations include attendance to the PMAA Dinner

### Thought leadership

- Welcome address by organisational representative to all delegates at opening plenary (up to 5 mins)
- Opportunity to nominate one concurrent speaker to be included within the conference program. Nominated speaker is to be of high calibre and will be approved by AIPM. Speaking spot is not guaranteed however will be looked upon more favourably. (conference only)

### Exhibition booth

- Exhibition Pod at the Summit (March only)
- Double Exhibition booth at the Conference (October only)

### Organisational branding

- Exclusive recognition as the Principal Partner on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- 100-word company overview on the Partners page of the website
- Digital logo on the event emails linking to your organisational website
- Logo on holding slides
- Logo on all delegate name tags

- Logo in a prominent position on official conference signage throughout all event days
- Social tagging as partner on LinkedIn and Facebook posts relating to the conference

### Promotional items

- Opportunity to show one (1) promotional video during the event at the discretion of AIPM. (Video to be produced/ provided by partner. Length 30 seconds)
- Opportunity to provide one (1) organisational banner in the plenary conference room for the duration of the event
- Two (2) social media posts in the lead up to the event, with a link to your company site

### Event app branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website
- Two (2) event app push notifications

### Verbal acknowledgement by MC

- Verbal acknowledgment as the Principal Partner in opening plenary session
- Thank you acknowledgement, at opening and closing plenary sessions each day

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

Conference: \$30,000 + GST

Summit: \$20,000 + GST

## Supporting Partner (4 available)

Promote your brand and show your support to the industry in a prominent way by becoming a Supporting Partner.

### Registrations

- Three (3) x full delegate registrations include attendance to the PMAA Dinner

### Thought leadership

- Opportunity to nominate one concurrent speaker to be included within the conference program. Nominated speaker is to be of high calibre and will be approved by AIPM. Speaking spot is not guaranteed however will be looked upon more favourably. (conference only)

### Exhibition booth

- Exhibition Pod at the Summit (March only)
- Single Exhibition booth at the Conference (October)

### Organisational branding

- Exclusive recognition as the Supporting Partner on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on holding slides
- Logo in a prominent position on official conference signage throughout all event days
- Social tagging as partner on LinkedIn and Facebook posts relating to the conference

### Promotional items

- Opportunity to show one (1) promotional video during the event at the discretion of AIPM. (Video to be produced/ provided by partner. Length 30 seconds)
- Two (2) social media posts in the lead up to the event, with a link to your company site

### Event app branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website
- One (1) event app push notifications

### Verbal acknowledgement by MC

- Thank you acknowledgement, at opening and closing plenary sessions each day

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

Conference: \$16,000 + GST

Summit: \$12,500 + GST

## Opening or Closing Keynote (2 available)

Opportunity to have your brand associated with the opening or closing keynote session on one of the conference days

### Registrations

- Two (2) x full delegate registrations includes attendance to the PMAA Dinner

### Keynote sponsorship

- Opportunity to introduce a keynote speaker in a 1-minute introduction OR show a promotional video at the sponsored keynote session. (Video to be produced/ provided by partner. Length 30 seconds)

### Exhibition booth

- Discounted rate on a pod or exhibition booth at 15% discount

### Organisational branding

- Recognition as Sponsor on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on holding slides
- Logo on official conference signage throughout all event days

### Event app branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website

### Verbal acknowledgement by MC

- Thank you acknowledgement, at opening and closing keynote sessions each day

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

**Conference: \$10,000 + GST**

**Summit: \$7,500 + GST**

## Conference Welcome Reception (exclusive)

The Welcome Reception is a social event and opportunity to network with fellow delegates prior to the conference commencing.

### Registrations

- Two (2) x full delegate registrations includes attendance to the PMAA Dinner

### Welcome reception sponsorship

- Opportunity for 2-3 minutes welcome from a company representative at the Welcome Reception

### Exhibition booth

- Discounted rate on a pod or exhibition booth at 15% discount

### Organisational branding

- Recognition as Sponsor on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on holding slides
- Logo on official conference signage throughout all event days
- Social tagging on LinkedIn and Facebook posts relating to the Welcome Reception
- Opportunity to provide two free standing banners at the Welcome Reception

### Event app branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website

### Verbal acknowledgement by MC

- Thank you acknowledgement, at opening and closing keynote sessions each day

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

**Conference: \$5,200 + GST**



## National PMAA Dinner – Major Sponsor (exclusive)

Held on the first night of the summit and conference attracting project professionals, the National PMAA Dinner is an evening designed to celebrate and recognise the best of the best in projects and programs.

### Registrations

- Two (2) x full delegate registrations includes attendance to the PMAA Dinner
- One (1) table at the National PMAA Dinner for 10 people

### At the National PMAA Dinner

- Organisational branding in relation to the National PMAA Dinner
- Printed logo on the dinner menu
- Digital logo on the holding slides at the dinner
- Opportunity for one organisational representative to present one award category (categories are limited and will be allocated on a first come first serve basis)
- Opportunity for one organisational representative to present the Project of the Year award category
- Opportunity for one organisational representative presenting the award to be seated at the VIP table at the dinner
- Opportunity to provide one promotional item per guest on the tables

### Exhibition booth

- Exhibition Pod at the Summit (March)
- Single Exhibition booth at the Conference (October)

### Organisational branding

- Exclusive recognition as the Major Sponsor for the National PMAA Dinner on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on holding slides
- Logo on official conference signage throughout all event days
- Social tagging as partner on LinkedIn and Facebook posts relating to the conference

### Event App branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website
- One (1) event app push notifications

### Verbal acknowledgement by MC

- 2-3 minute welcome from your company representative at the Dinner
- Verbal acknowledgement by MC at the dinner

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

## National PMAA Dinner – Award Sponsor (10 available)

Held on the first night of the summit and conference attracting project professionals, the National PMAA Dinner is an evening designed to celebrate and recognise the best of the best in projects and programs.

### Registrations

- Three (3) National PMAA dinner tickets

### At the National PMAA Dinner

- Organisational branding in relation to the National PMAA Dinner
- Digital logo on the holding slides at the dinner
- Opportunity for one organisational representative to present one award category (categories are limited and will be allocated on a first come first serve basis)

### Organisational branding

- Recognition as an Award Sponsor for the National PMAA Dinner on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Logo on holding slides
- Logo on official conference signage throughout all event days
- Social tagging as partner on LinkedIn and Facebook posts relating to the conference

### Event app branding

- Sponsor listing in the event app – company profile and logo listed

### Verbal acknowledgement by MC

- Verbal acknowledgement by MC at the dinner

Conference: \$14,000 + GST

Summit: \$12,500 + GST

Conference: \$4,500 + GST

Summit: \$3,500 + GST

## Networking Hub (exclusive)

The Networking Hub is a dedicated area within the exhibition providing a comfortable meeting place for delegates.

### Registrations

- Two (2) x full delegate registrations includes attendance to the PMAA Dinner

### Exhibition space

- Networking Hub - AIPM will provide basic lounge furniture and signage aligning with the Conference branding for the Networking Hub. Any additional signage/furniture outside of the basic structure/design will be at the partner's expense

### Organisational branding

- Recognition as the Networking Hub Sponsor on pre-event materials including brochures, flyers, website and email campaigns
- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website

**Conference: \$8,000 + GST**

- Logo on holding slides
- Logo on official conference signage throughout all event days
- Opportunity to provide two free standing retractable banners at the Networking Hub or fully branded lounge (at partners cost)

### Event app branding

- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website

### Access to the conference delegate list

- Opt in delegate name and organisation only – supplied in accordance with Australian Privacy and Anti-Spam Legislation

## Lanyard (Exclusive)

Opportunity for your organisation's logo to be printed on the delegate lanyard and worn by all attendees.

### Registrations

- Two (2) x full delegate registration includes attendance to the PMAA Dinner

### Exhibition booth

- Discounted rate on a pod or exhibition booth at 15% discount

### Organisational branding

- Logo printed on the Lanyard

**Conference: \$8,000 + GST**

- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on official conference signage throughout all event days

### Event app branding

- Sponsor listing in the event app – company profile and logo listed

**Summit: \$4,000 + GST**

## Conference App (exclusive)

Place your brand in the hands of the conference delegates by sponsoring the Conference App. The Conference App will be the resource tool of the conference where delegates can access the program, speaker and sponsor information as well as social function details.

### Registrations

- One (1) x full delegate registration includes attendance to the PMAA Dinner

### Organisational branding

- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on official conference signage throughout all event days

**Conference: \$5,000 + GST**

### Event app branding

- Digital logo in prominent position on the Conference App
- Sponsor listing in the event app – company profile and logo listed
- Event app banner advertisement on all pages with clickthrough to your website
- Two (2) event app push notifications

**Summit: \$4,000 + GST**

## Barista Coffee

Become the espresso partner for the opportunity to associate your brand with the popular coffee cart available to delegates during the breaks.

### Registrations

- One (1) x full delegate registration includes attendance to the PMAA Dinner
- One (1) trade only registration

### Organisational branding

- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website

**Conference: \$6,000 + GST**

- Logo on official conference signage throughout all event days
- Opportunity to provide one free standing retractable banner in the designated area (at sponsors cost)
- Opportunity to fully brand the Espresso Cart and cups (at sponsors cost)

### Event app branding

- Sponsor listing in the event app – company profile and logo listed

**Summit: \$4,000 + GST**



# Hydration Station (exclusive)

Opportunity to provide branded water refill bottles for delegates to keep them hydrated throughout the conference. There will be water stations provided for delegates to fill up their water bottles

## Registrations

- One (1) x full delegate registration includes attendance to the PMAA Dinner

## Organisational branding

- Opportunity to provide branded reusable water bottles to each delegate (provided by Sponsor)
- Opportunity to brand the water stations (at sponsors cost)

- Digital logo on the conference website with linking to your organisational website
- Digital logo on the event emails linking to your organisational website
- Logo on official conference signage throughout all event days

## Event app branding

- Sponsor listing in the event app – company profile and logo listed

# Exhibition Pod

## Exhibition booth

- Exhibition Pod
  - counter with digital print on front
  - 1 chair
  - 1 power point
- Opportunity to display one (1) company pull-up banner (max 2m width) behind your counter

## Registrations

- One (1) x full delegate registration includes attendance to the PMAA Dinner

# Single Exhibition Booth

## Exhibition booth

- Single exhibition booth
  - Walling up to 3 sides
  - Fascia board with company name
  - Power and lighting
  - Table and chairs

## Registrations

- One (1) x full delegate registration includes attendance to the Welcome reception and PMAA Dinner
- One (1) x trade only registration includes attendance to the Welcome reception (no access to sessions)

# Double Exhibition Booth

## Exhibition booth

- Double exhibition booth
  - Walling up to 3 sides
  - Fascia board with company name
  - Power and lighting
  - Table and chairs

## Registrations

- Two (2) x full delegate registration includes attendance to the Welcome reception and PMAA Dinner
- One (1) x trade only registration includes attendance to the Welcome reception (no access to sessions)

Summit: \$2,000 + GST

- Additional trade only passes can be purchased

## Organisational branding

- Digital logo on the conference website with linking to your organisational website
- Logo on official conference signage throughout all event days

## Event app branding

- Exhibitor listing in the event app – company profile and logo listed

Conference: \$4,000 + GST

- Additional trade only passes can be purchased.

## Organisational branding

- Digital logo on the conference website with linking to your organisational website
- Logo on official conference signage throughout all event days

## Event app branding

- Exhibitor listing in the event app – company profile and logo listed

Conference: \$7,700 + GST

- Additional trade only passes can be purchased.

## Organisational branding

- Digital logo on the conference website with linking to your organisational website
- Logo on official conference signage throughout all event days

## Event app branding

- Exhibitor listing in the event app – company profile and logo listed

# Application Form

All sponsorship amounts are in Australian dollars and are EXCLUSIVE of GST

Please complete and forward booking form to:

AIPM Conference Managers  
C/- The Association Specialists  
P: +61 9431 8600 | E: aipm@theassociationspecialists.com.au

Contact:			
Position:	Company:		
Address:			
Suburb:	State:	Postcode:	
Telephone:	Mobile:		
Email:	Website:		

## Sponsorship Opportunities

	Summit	Please tick	Conference	Please tick
Principal Partner (Exclusive)	\$20,000		\$30,000	
Supporting Partner (4 available)	\$12,500		\$16,000	
Opening/Closing Keynote (2 available)	\$7,500		\$10,000	
Welcome Reception (Exclusive)			\$5,200	
National PMAA Dinner Major (Exclusive)	\$12,500		\$14,000	
National PMAA Award Supporter (10 available)	\$3,500		\$4,500	
Networking Hub (Exclusive)			\$8,000	
Conference App (Exclusive)	\$4,000		\$5,000	
Barista Coffee	\$4,000		\$6,000	
Lanyard (Exclusive)	\$4,000		\$8,000	
Hydration Station	\$2,000		\$3,500	
Exhibition Pod	\$2,000			
Single Exhibition Booth			\$4,000	
Double Exhibition Booth			\$7,700	

Total Payable Amount including GST:

I/We accept the terms and conditions of undertaking a sponsorship or exhibition package for the 2023 AIPM National Summit / 2023 AIPM National Conference included on the next page of this prospectus:

Signed	Date:
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# Terms and Conditions

## Definitions

In these Terms and Conditions:

**Sponsor**, means the sponsoring company

**Organiser**, means the Australian Institute of Project Management or The Association Specialists (Professional Conference Organisers for the conference)

- Full payment is due within 14 days of the invoice being issued. If payment has not been received 14 days prior to the event, the company will not be permitted to participate in the exhibition.
- Sponsorship will only be allocated on receipt of the signed sponsorship booking form. A letter of confirmation will be provided to confirm the booking, together with a tax invoice for the total amount of the sponsorship, which must be paid prior to the conference.
- Cancellation Policy: In the event of a cancellation by the sponsor/exhibitor due to unforeseen reasons or circumstances beyond reasonable control including but not limited to, acts of terrorism, war, acts of God, natural disaster or global health crises, the sponsor/exhibitor must submit a cancellation request in writing, to the AIPM Conference Manager.

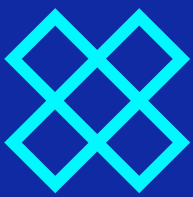
Due to the considerable administration associated with this event:

- > A cancellation fee equivalent to 10% sponsorship fee will be incurred should confirmed agreements be cancelled.
- > Cancellations after 12 weeks before the event will be subject to a 50% cancellation fee.
- > Cancellations 6 weeks before the event will be subject to a 100% cancellation fee.

After bookings have been confirmed and accepted, a reduction of the sponsorship package is considered a cancellation.

- In the event of cancellation or postponement of the conference due to circumstances beyond AIPMs reasonable control including but not limited to, acts of terrorism, war, acts of God, natural disaster or global health crises, AIPM cannot be held responsible for any cost, damage, or expense which may be incurred by sponsors/exhibitors or any refund as a consequence of the event being postponed or cancelled.
- In the event of the conference being converted to a fully virtual Conference by AIPM, due to circumstances beyond AIPMs reasonable control including but not limited to, acts of terrorism, war, acts of God, natural disaster or global health crisis, the maximum liability of AIPMs limited to a partial refund of the exhibition or sponsorship fee with no additional liability for travel costs, hotel costs, or any other costs or expenses whatsoever. A virtual sponsorship and/or exhibition booth package with a similar level of support will be offered to you at a reduced rate. In the event that you do not want to proceed with a virtual event, a refund of 90% will be offered. 10% of your sponsor/exhibition package cost will contribute towards administration costs and brand promotions already placed. Any sponsorship that is not deemed possible to deliver virtually will receive a full refund (ie a coffee cart or lanyard sponsor).

- Privacy Statement: To assist with your participation, your organisation and contact details may be shared with suppliers and contractors, and be included in the participant lists and for the information distribution in respect to other related events organised by AIPM. If you object to your details being shared, please inform the conference organiser.
- Discounts for any entitlements not used or required will not be provided.
- Official contractors will be appointed by the conference organiser to undertake stand construction and freight forwarding plus supply furniture, electrics and IT equipment. This is for insurance and security reasons.
- The organiser agrees to provide the sponsor with the agreed inclusions as outlined in the original sponsorship prospectus and exhibition manual. Any additional requirements will be at the sponsors expense.
- The sponsor agrees to abide by all rules and regulations adopted by the organisers in the best interests of the Exhibition and agree that the organisers shall have the final decision in adopting any rule or regulation deemed necessary prior to, during or after the exhibition.
- The sponsor will be liable for and will indemnify and hold the organisers harmless from any loss or damages whatsoever directly or indirectly occurring to or suffered by any person or company, including without limiting the generality of the foregoing, the eponsor, other sponsors and members of the public attending the exhibition, either on the said space or elsewhere if said loss or damage arose from or was in any way directly or indirectly connected with the sponsors occupancy of the said space
- The organiser reserves the right to accept or reject sponsors without giving reasons.
- The organisers reserves the right to alter or change the space assigned to the sponsor and the exhibition floorplan.
- Sponsors/exhibitors are not permitted to assign, sublet or apportion the whole or any part of their package/booked space unless prior consent in writing from the conference organiser is provided.
- The organiser reserves the right, at its sole discretion, to change the date or dates upon which the Exhibition is to be held and shall not be liable in damages or otherwise by reason of any such change. In addition, management shall not be liable in damages or otherwise for failure to carry out the terms of the agreement in whole or in any part where caused directly or indirectly by or in consequence of fire, flood, storm, war, rebellion, insurrection, riot, strike or any cause whatever beyond the control of management whether similar or dissimilar from the causes enumerated herein. In the event that the exhibit space to be used by the sponsor should be in any way rendered unusable, this contract shall not be binding.
- The details in this document are correct at the time of publication. The organisers do not accept responsibility for any changes that may occur.
- The sponsor is responsible for the placement and cost of insurance related to his/her participation in the exhibition
- The organiser requests that each sponsor who is provided with a hyperlink from the AIPM conference webpage authorise a reciprocal link from your organisation's website to the AIPM website be provided.



Australian  
Institute  
of Project  
Management